

FY 2019 Revenue and Expenditure 2nd Quarter Update

Board of Supervisors Budget Work Session

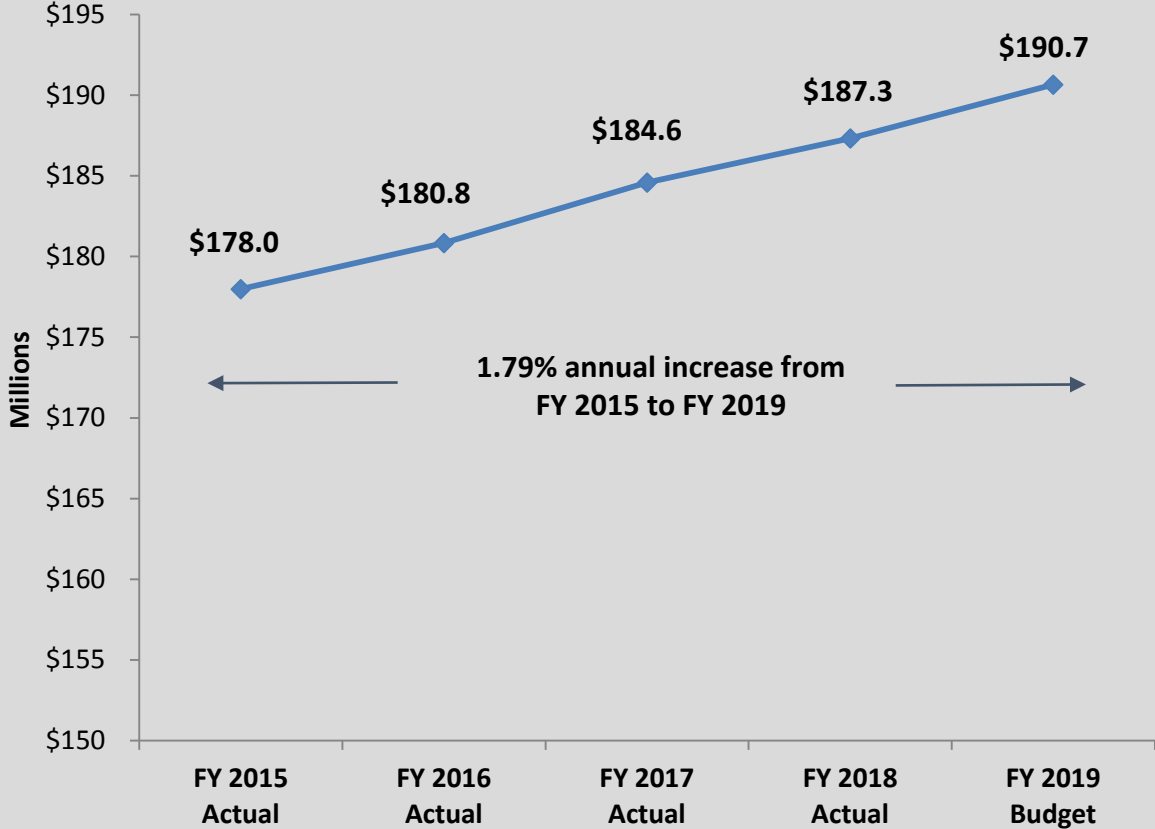
January 22, 2019

Work Session Agenda

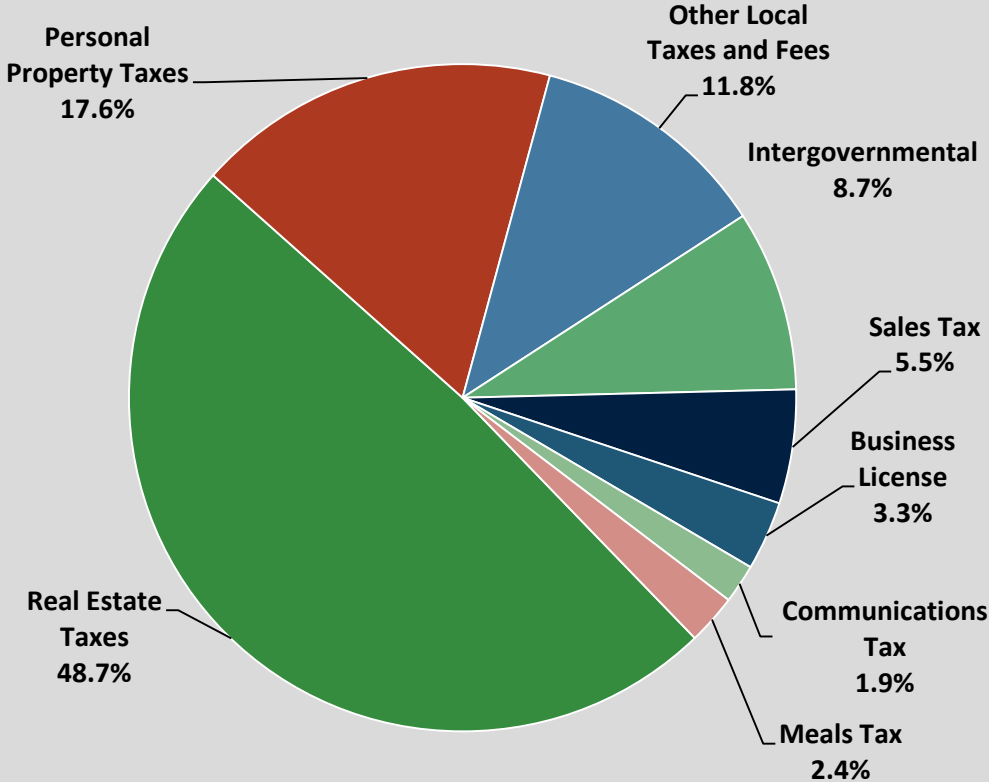
- FY 2019 Revenue Update
- FY 2019 Expenditure Update
- Next Steps

FY 2019 General Government Revenue Budget

**Total General Government Revenue
FY 2015 through FY 2019**



**FY 2019 Amended General Government
Revenue Budget
\$190,665,517**



FY 2019 General Government Revenue Budget

General Government Revenue Budget	
Total FY 2019 Adopted Revenue Budget	\$190,670,835
General Government Fund Balance Contribution	(\$447,486)
Total FY 2019 Adopted Revenue Budget minus General Government Fund Balance Contribution	\$190,223,349
Budget Amendments through December 31, 2018 (Board Approved)	
Commonwealth Revenue for Four Social Services Positions	\$208,917
Commonwealth Revenue for Clerk of Circuit Court	\$36,269
Carryover for Prior Year Encumbrances & Miscellaneous	\$196,982
Total FY 2019 Amended Revenue Budget	\$190,665,517

2nd Quarter Actual Revenue Comparison – General Government

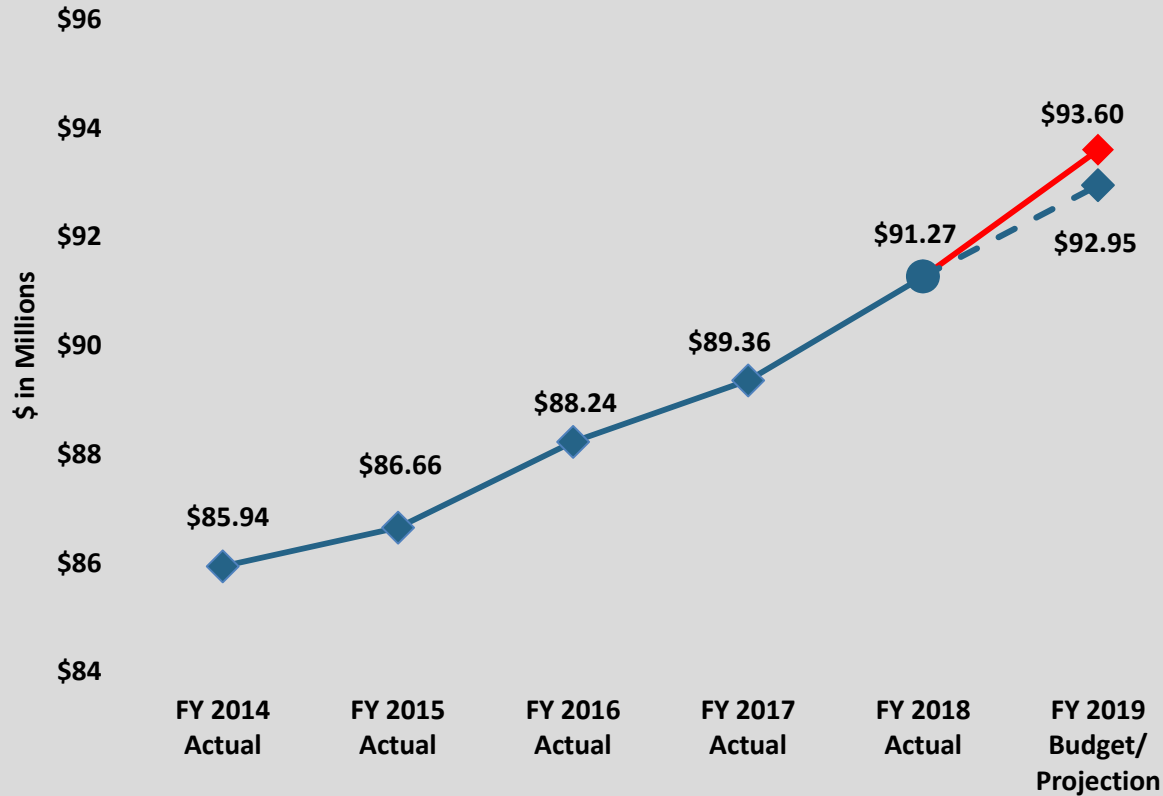
(Through December 31, 2018)

Category	2 nd Quarter FY 2018	2 nd Quarter FY 2019	Difference YTD	% Difference YTD	FY 2019 Budget to Actual Outlook
Real Estate	\$44,645,345	\$45,498,757	\$853,412	1.91%	Moderate Growth (2% to 3%)
Personal Property	\$1,759,193	\$1,893,376	\$134,183	7.63%	Flat (0%)
Other Local Taxes and Fees*	\$8,965,911	\$9,404,486	\$438,575	4.89%	Moderate Growth (2% to 3%)
Intergovernmental	\$7,146,845	\$7,576,868	\$430,023	6.02%	Flat (0%)
Sales Tax	\$4,245,703	\$4,585,863	\$340,160	8.01%	Moderate Growth (2% to 3%)
Business License	\$319,997	\$471,720	\$151,723	47.41%	Slight Growth (1% to 2%)
Communications Tax	\$1,521,915	\$1,430,577	(\$91,338)	-6.00%	High Decline (-3% to -4%)
Hotel/Motel Tax	\$470,439	\$546,079	\$75,640	16.08%	Slight Growth (1% to 2%)
Meals	\$1,824,384	\$1,860,481	\$36,097	1.98%	Slight Decline (-1% to -2%)
Transfers	---	\$35,595	\$35,595	0.00%	N/A
Total	\$70,899,732	\$73,303,801	\$2,404,069	3.39%	Slight Growth (1% to 2%)

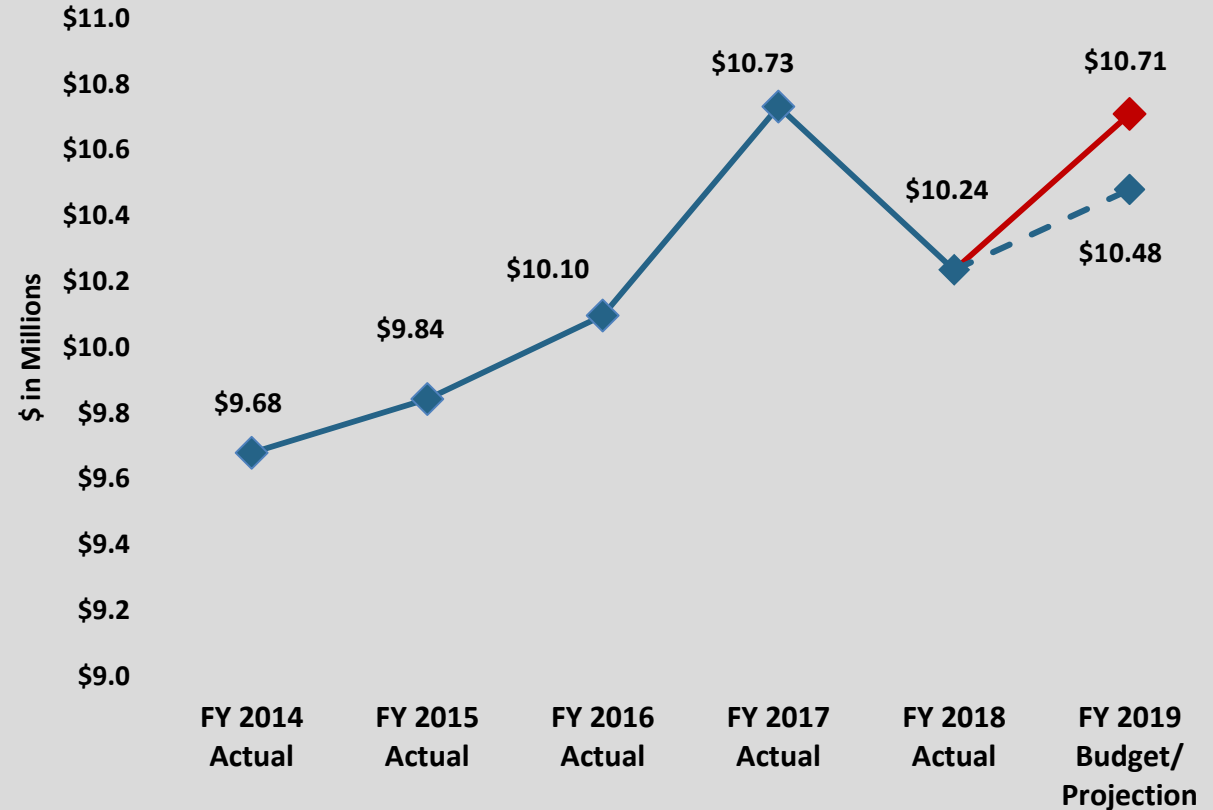
*Note: Other Local Taxes and Fees includes the following categories: Other Property Taxes, Consumer Utility, Bank Franchise, Motor Vehicle License, Recordation and Conveyance, Other Local Taxes, Permits, Fees, & Licenses, Fines and Forfeitures, Use of Money and Property, Charges for Services, Recovered Costs, and Miscellaneous Revenue

FY 2019 Revenue Trends

Real Estate Revenue FY 2014 to FY 2019

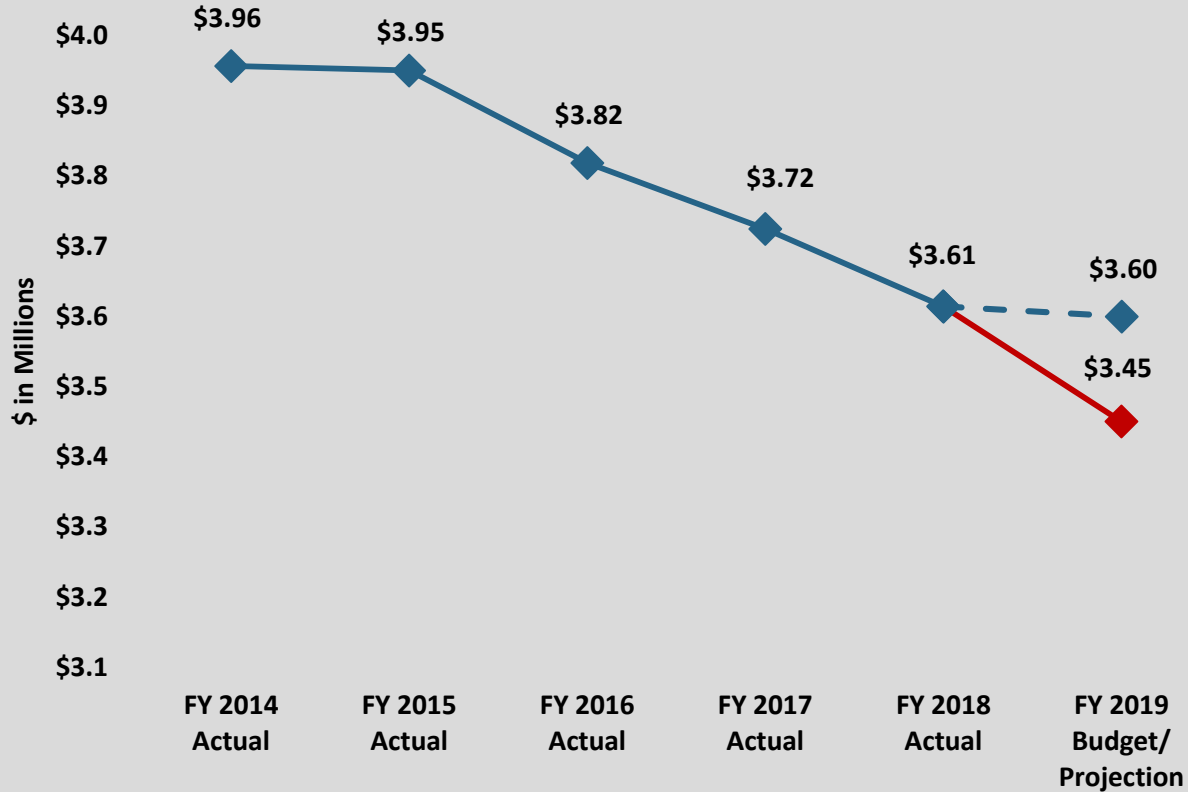


Sales Tax Revenue FY 2014 to FY 2019

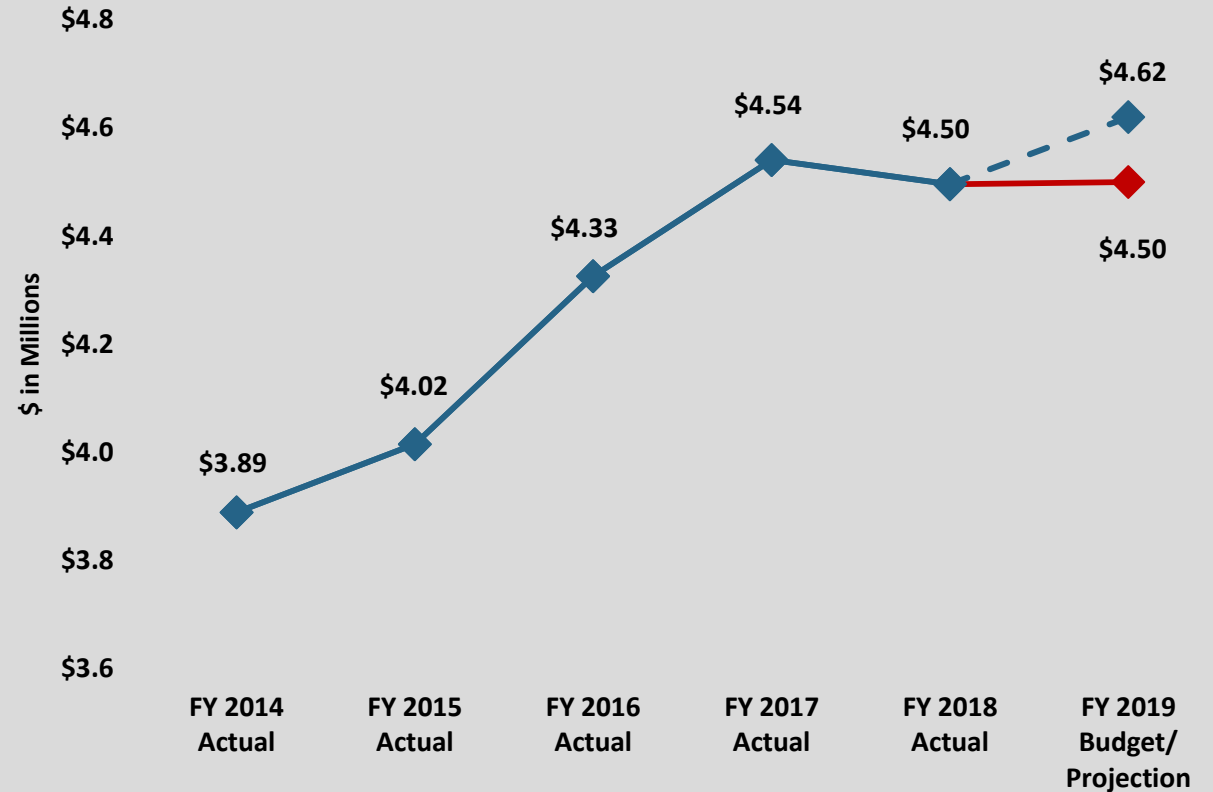


FY 2019 Revenue Trends

Communications Sales & Use Revenue FY 2014 to FY 2019



Meals Tax Revenue FY 2014 to FY 2019



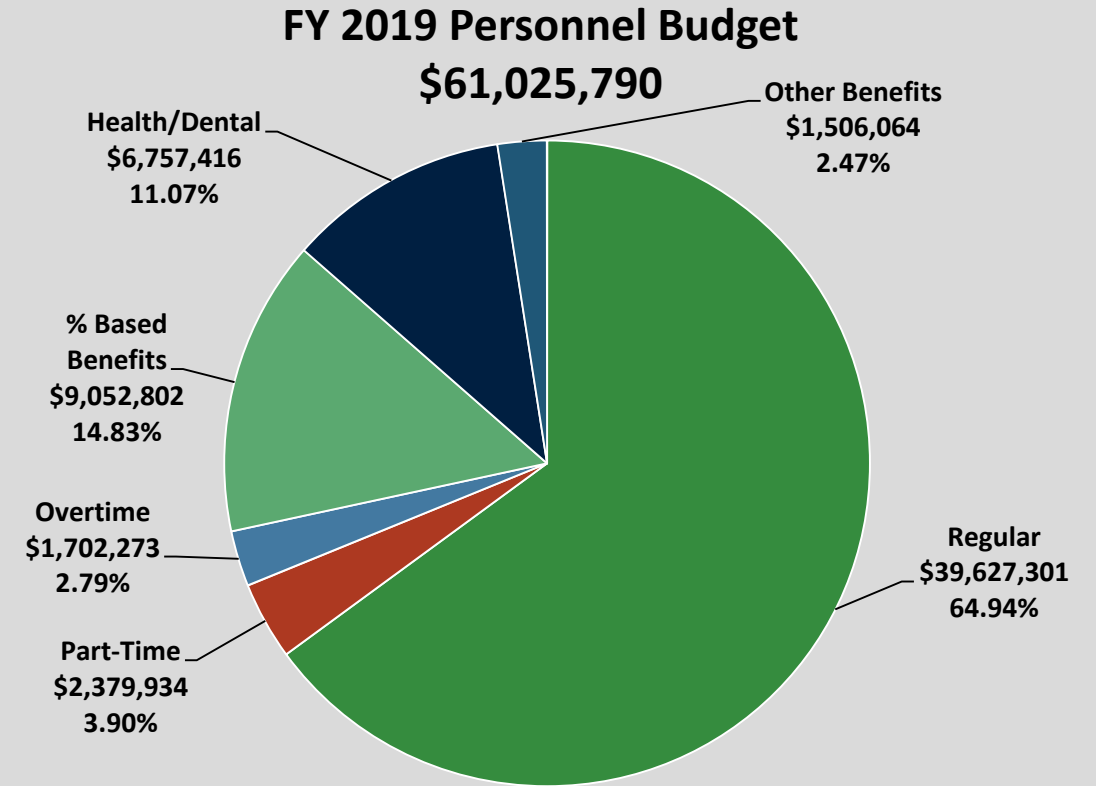
2nd Quarter Actual Expenditure – General Government

Category	FY 2019		Balance	% of Budget Spent
	Amended Budget	Actual Expenditures/ Encumbrances		
Personnel	\$61,025,790	\$30,022,540	\$31,003,249	49.20%
Non-Personnel/Encumbrances	\$34,575,233	\$17,433,827	\$17,141,406	50.42%
Transfers	\$95,064,495	\$50,842,914	\$44,221,581	53.48%
Total	\$190,665,517	\$98,299,281	\$92,366,236	51.56%

- Transfers anticipated to expend entire budget.

FY 2019 General Government Personnel Projections

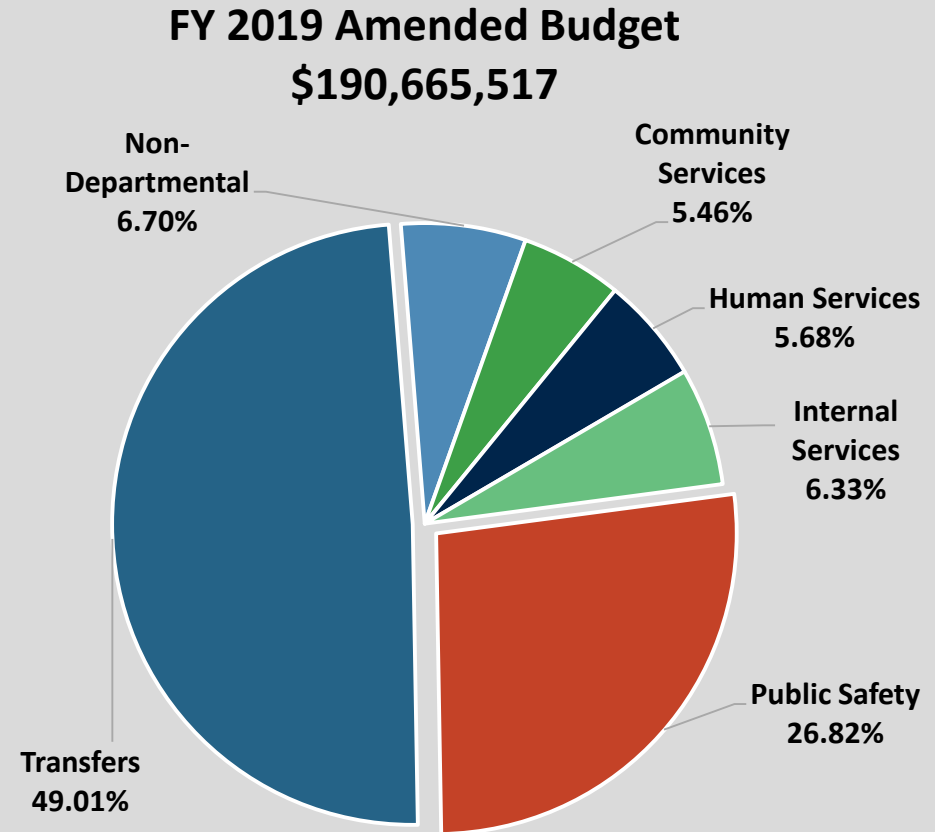
Category	Year-End Projection
Salaries, Full-Time & Part-Time	\$1,280,593
% Based Benefits	314,331
Overtime	(253,045)
Other Benefits	16,781
Salary Lapse	(844,000)
Projected Year-End Balance	\$514,660



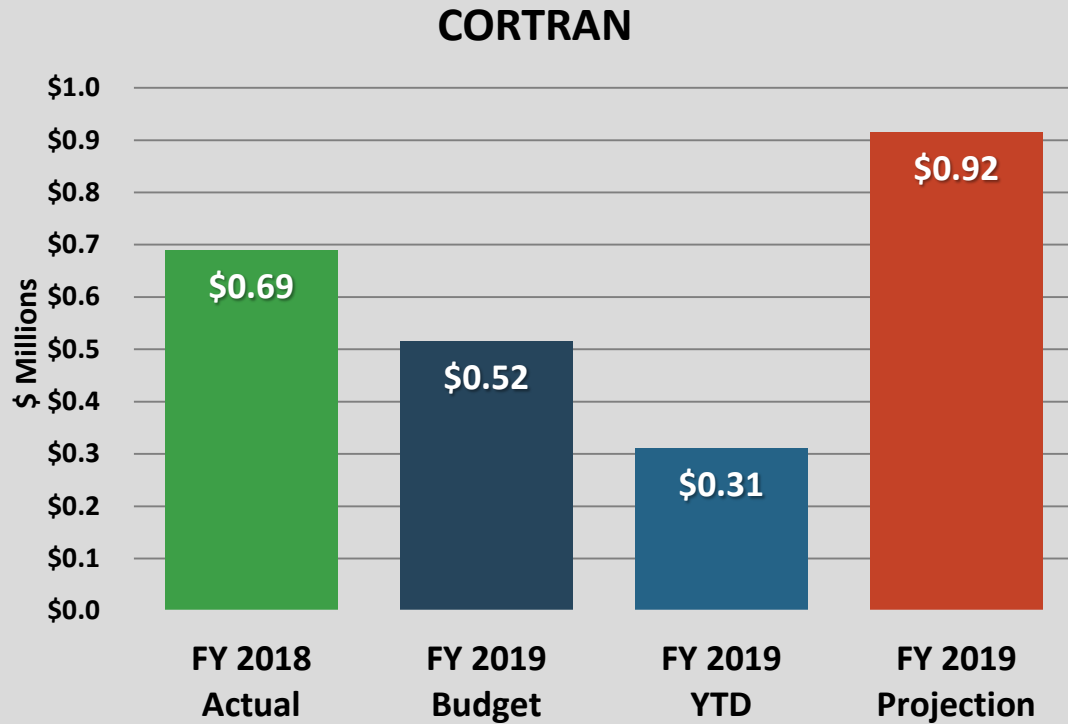
- Year-to-date savings result of vacancies, offset by \$844,000 salary lapse.
- Overtime deficit projection due to minimum staffing issues and vacancies.

FY 2019 General Government Expenditures

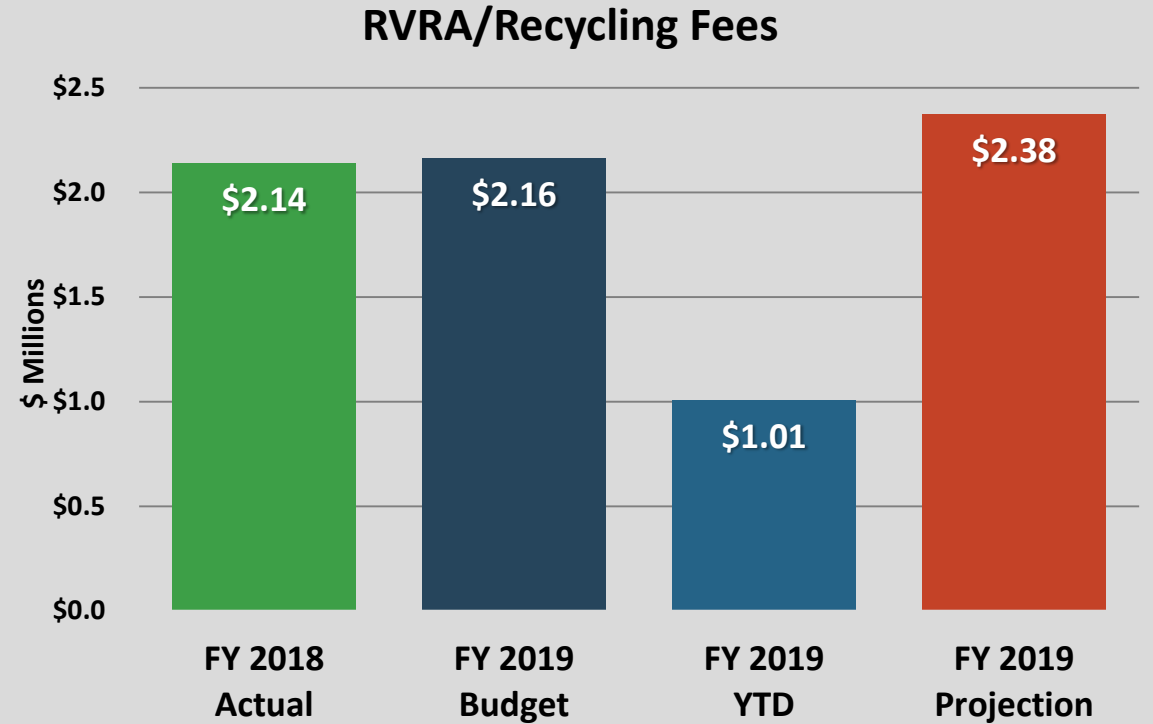
Functional Team	FY 2019 Amended Budget	FY 2019 YTD Actual + Encumbrances	Remaining Balance	% Spent
Community Services	\$10,411,998	\$5,095,989	\$5,316,009	48.94%
Human Services	10,832,822	5,696,199	5,136,623	52.58%
Internal Services	12,062,610	5,855,468	6,207,142	48.54%
Public Safety	51,133,849	25,189,426	25,944,423	49.26%
<i>Functional Team Subtotal</i>	<i>84,441,279</i>	<i>41,837,082</i>	<i>42,604,197</i>	<i>49.55%</i>
Non-Departmental	12,773,696	6,974,549	5,799,147	54.60%
Transfers	93,450,542	49,487,651	43,962,891	52.96%
Total General Government	\$190,665,517	\$98,299,281	\$92,366,236	51.56%



FY 2019 Expenditure Trends



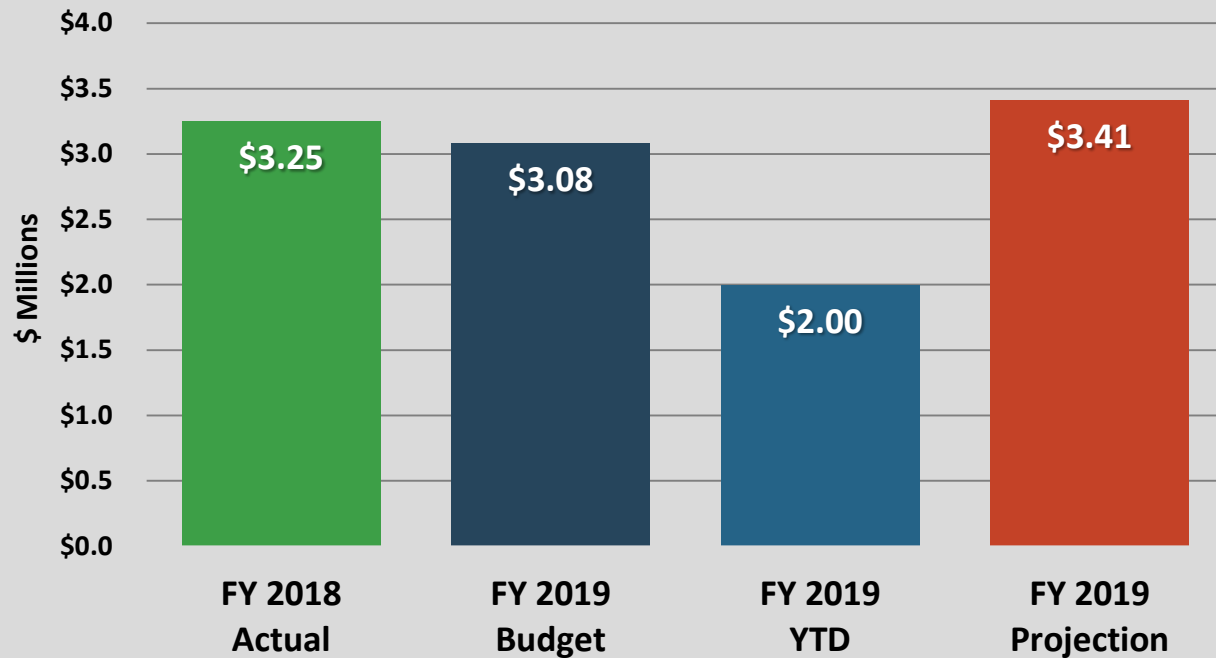
CORTRAN: Projected to be \$400,000 over budget



RVRA/Recycling Fees: Projected to be \$211,000 over budget

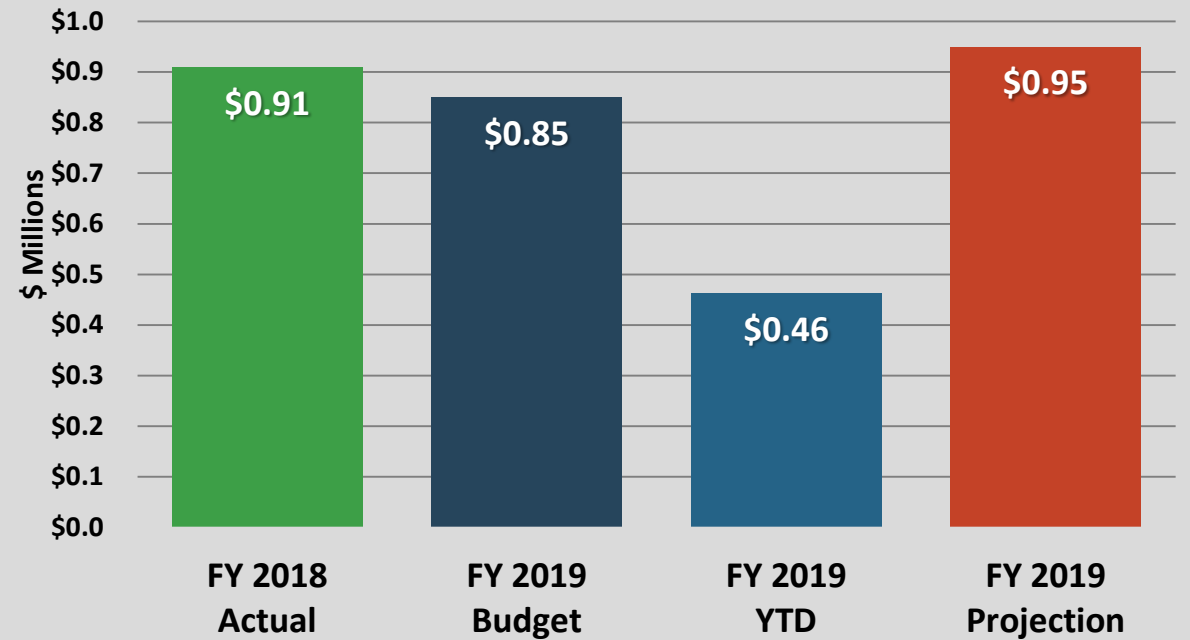
FY 2019 Expenditure Trends

Regional Jail Prisoner Costs & Debt



Regional Jail Prisoner Costs: Projected to be \$330,000 over budget

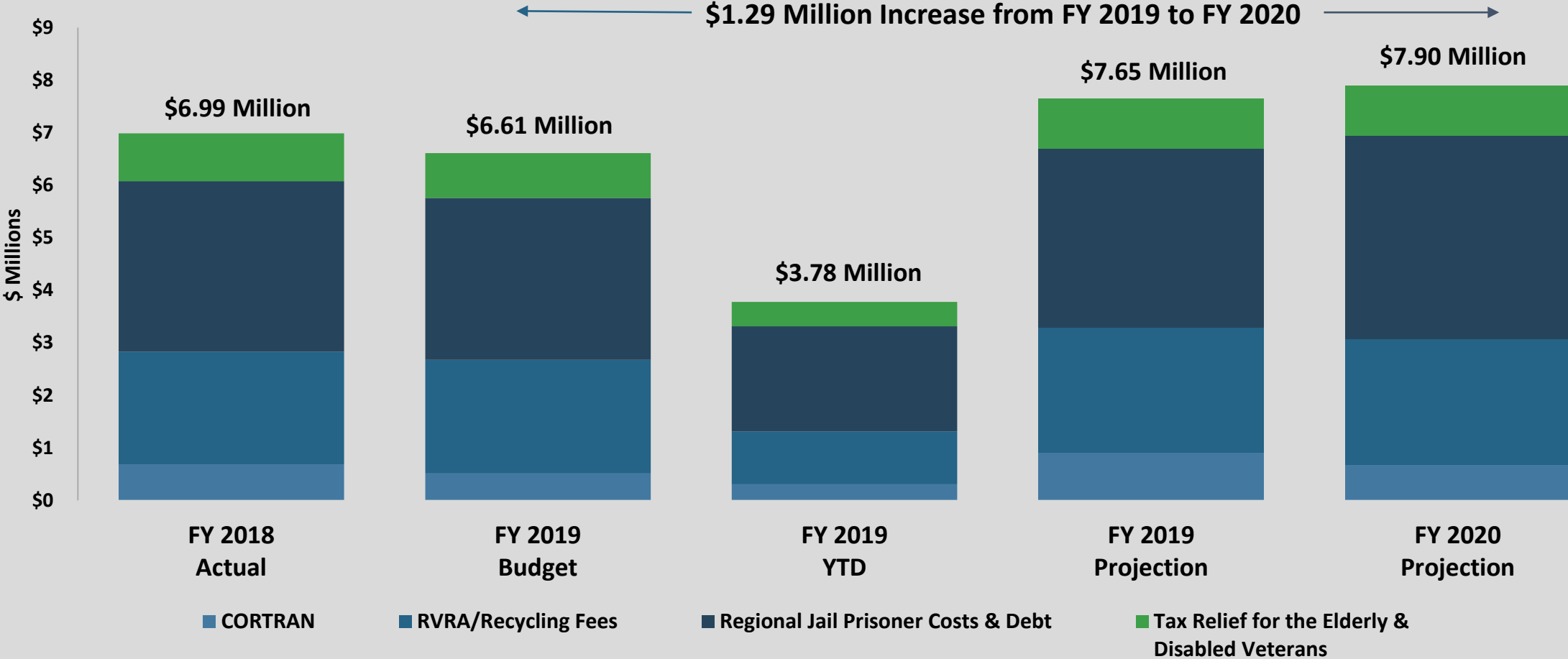
Tax Relief for the Elderly & Disabled Veterans



Tax Relief for the Elderly & Disabled Veterans: Projected to be \$100,000 over budget

FY 2019 Expenditure Trends

FY 2019 & FY 2020 Projections



FY 2019 Year-End

- General Government overall revenues are generally performing well.
 - Staff continue to monitor trends in Personal Property, Communications, Hotel & Motel, and Meals Taxes.
- General Government overall expenditures appear to be slightly above budget at this point in time.
 - Staff continue to monitor trends in CORTAN, RVRA/Recycling Fees, Regional Jail Prisoner Costs, and Tax Relief for the Elderly & Disabled Veterans.
- Personnel expenditures trending on target and could yield year-end surplus.

Next Steps

- Office of Management and Budget in conjunction with the Finance Department continues to monitor revenues and expenditures and update projections
- Revenue Team will finalize FY 2019 - 2020 revenue projections at beginning of February
- Preliminary FY 2019 - 2020 revenue projections will be presented to the Board at February 12, 2019 work session
 - In advance of public hearing to establish Maximum Tax Rate (March 26, 2019)
- County Administrator's Proposed FY 2019 - 2020 Budget presentation scheduled for March 12, 2019

Questions and Comments