

FY 2022 Mid-Year Review of General Government Revenues and Expenditures and FY 2023 Anticipated Budget Issues

Board of Supervisors Budget Work Session

January 25 , 2022

Work Session Agenda

- FY 2022 Mid-Year Revenue Update
- FY 2022 Mid-Year Expenditure Update
- FY 2022 Mid-Year General Government Summary
- FY 2023 Anticipated Budget Issues
- Next Steps

FY 2022 Mid-Year Revenue Update

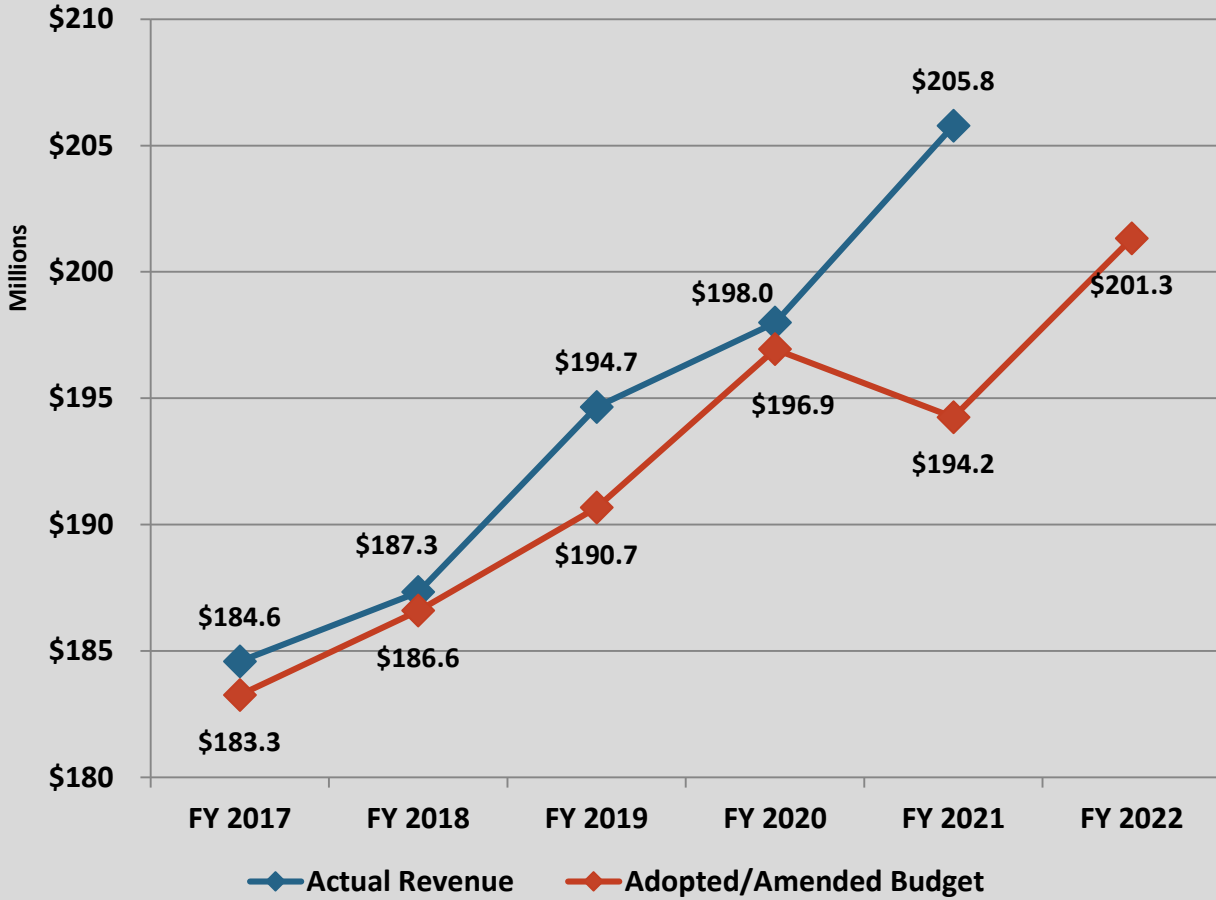
FY 2022 General Government Revenue Collection Summary

Category	Date(s)/Period of Collection	% of Total Budget
Real Estate	1 st Half in December (CY 2021), 2 nd Half in June (CY 2022)*	51.9%
Personal Property	Receive in May-June, billed annually	16.8%
Sales Tax	Receive monthly, 2 months delay	4.8%
Business License	Receive in February - March annually	2.9%
Hotel/Motel Tax	Receive quarterly, some received monthly	0.4%
Meals	Receive monthly, 1 month delay	1.8%

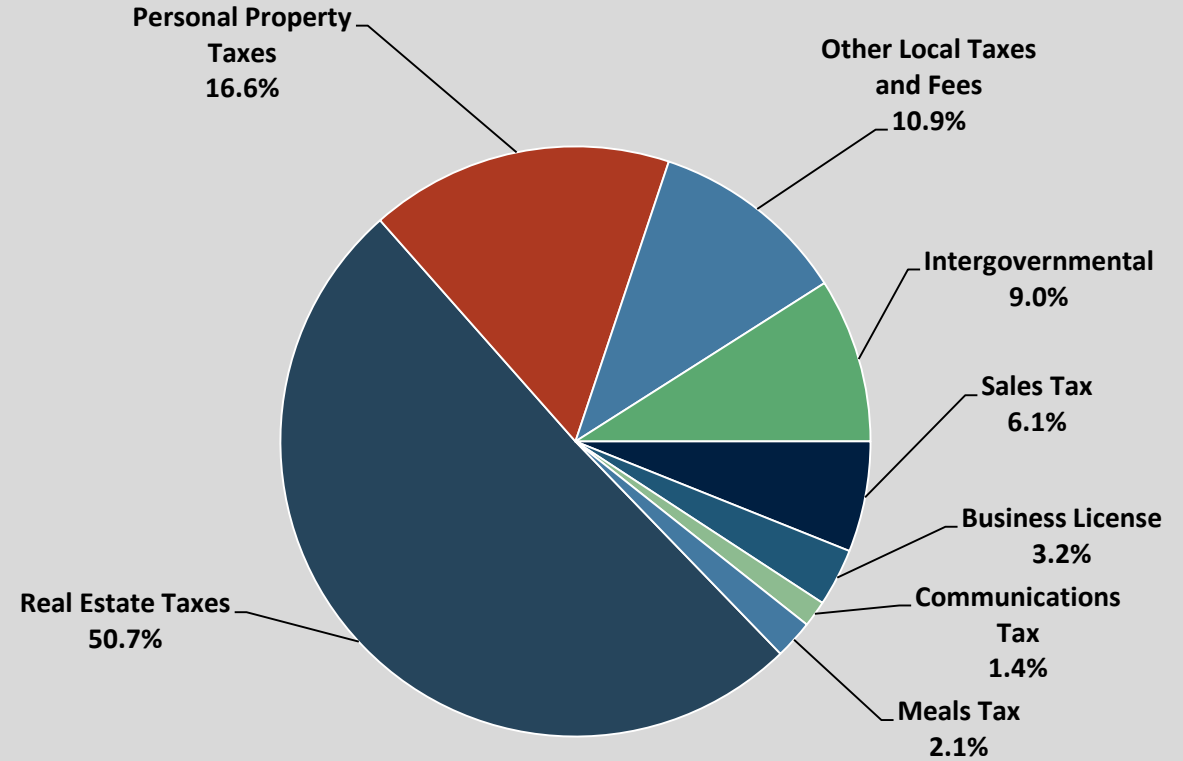
**1st Half of Real Estate based on CY 2021 Assessment, 2nd Half based on CY 2022 Assessment finalized in November 2021*

FY 2022 General Government Revenue Budget

**Total General Government Revenue
FY 2017 through FY 2022**



**FY 2022 Adopted General Government
Revenue Budget
\$201,323,524**



FY 2022 General Government Revenue Budget

General Government Revenue Budget	
Total FY 2022 Adopted Revenue Budget, Net Beginning Balance	\$201,038,851
Budget Amendments through December 31, 2021 (Board Approved)	
Commonwealth Revenue for Clerk of Circuit Court	\$34,617
Carryover for Prior Year Encumbrances	\$250,056
Total FY 2022 Amended Revenue Budget	\$201,323,524

Mid-Year Actual Revenue Comparison – General Government

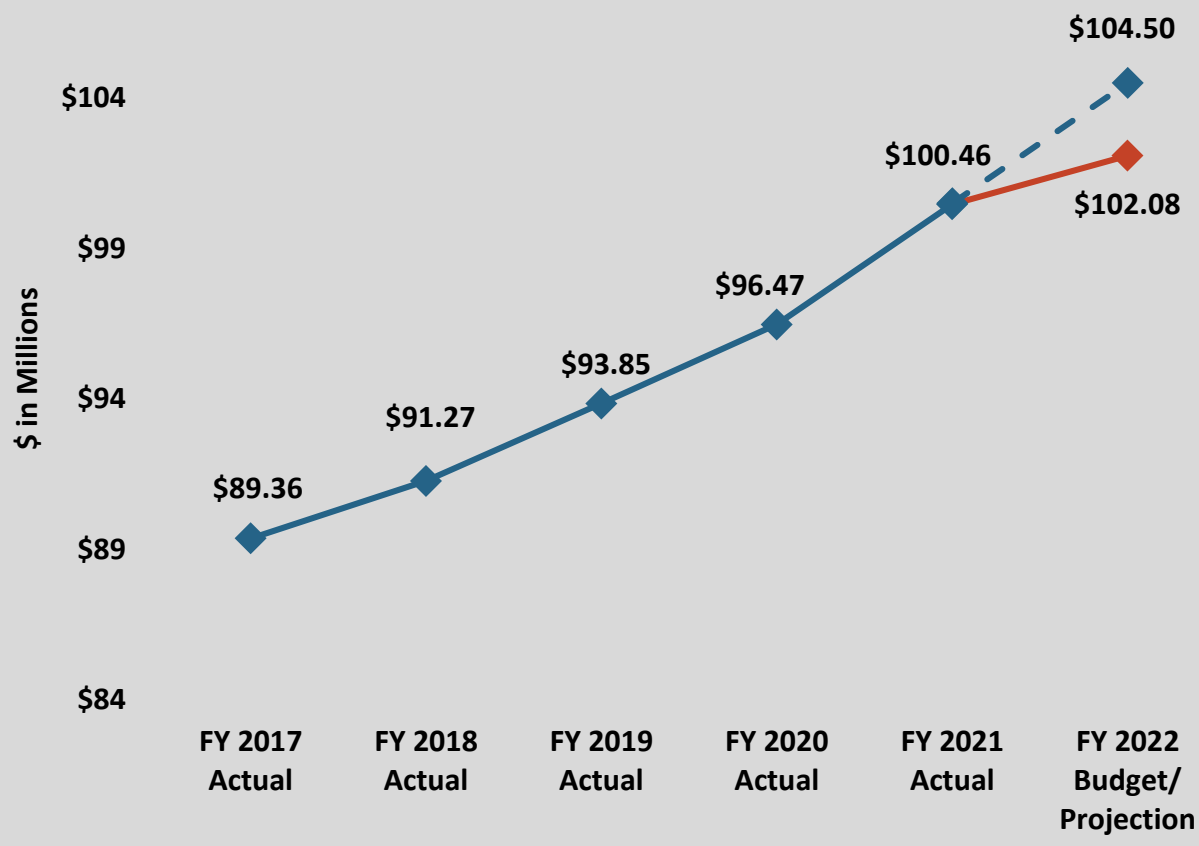
Category	FY 2022 Revised Budget	1 st Half FY 2022	% Collected in 1 st Half FY 2022	1 st Half FY 2021	% Collected in 1 st Half FY 2021
Real Estate	\$102,084,564	\$50,806,626	49.77%	\$48,741,103	49.43%
Personal Property	\$33,500,000	\$2,521,502	7.53%	\$2,454,861	7.67%
Other Local Taxes and Fees ¹	\$12,931,102	\$7,164,866	55.41%	\$6,784,319	50.45%
Sales Tax	\$12,200,000	\$5,642,677	46.25%	\$5,217,246	57.35%
Business License	\$6,364,000	\$191,365	3.01%	\$164,694	3.04%
Communications Tax	\$2,900,000	\$1,175,820	40.55%	\$1,274,268	43.94%
Hotel/Motel Tax	\$807,597	\$629,787	77.98%	\$339,695	46.27%
Meals	\$4,270,750	\$2,107,980	49.36%	\$1,783,010	52.71%
<i>Intergovernmental</i>	\$18,174,457	\$8,454,672	46.52%	\$7,823,263	45.93%
<i>Other Non-Shared Revenue²</i>	\$8,091,054	\$2,864,407	35.40%	\$2,937,905	37.86%
Total	\$201,323,524	\$81,559,702	40.51%	\$77,520,364	40.72%

¹Other Local Taxes and Fees includes: Other Property Taxes, Consumer Utility, Bank Franchise, Motor Vehicle License, Recordation and Conveyance, Other Local Taxes,

²Other Non-Shared Revenue includes: Permits, Fees, & Licenses, Fines and Forfeitures, Use of Money and Property, Charges for Services, Recovered Costs, and Miscellaneous Revenue

FY 2022 Revenue Trends

Real Estate Revenue FY 2017 to FY 2022



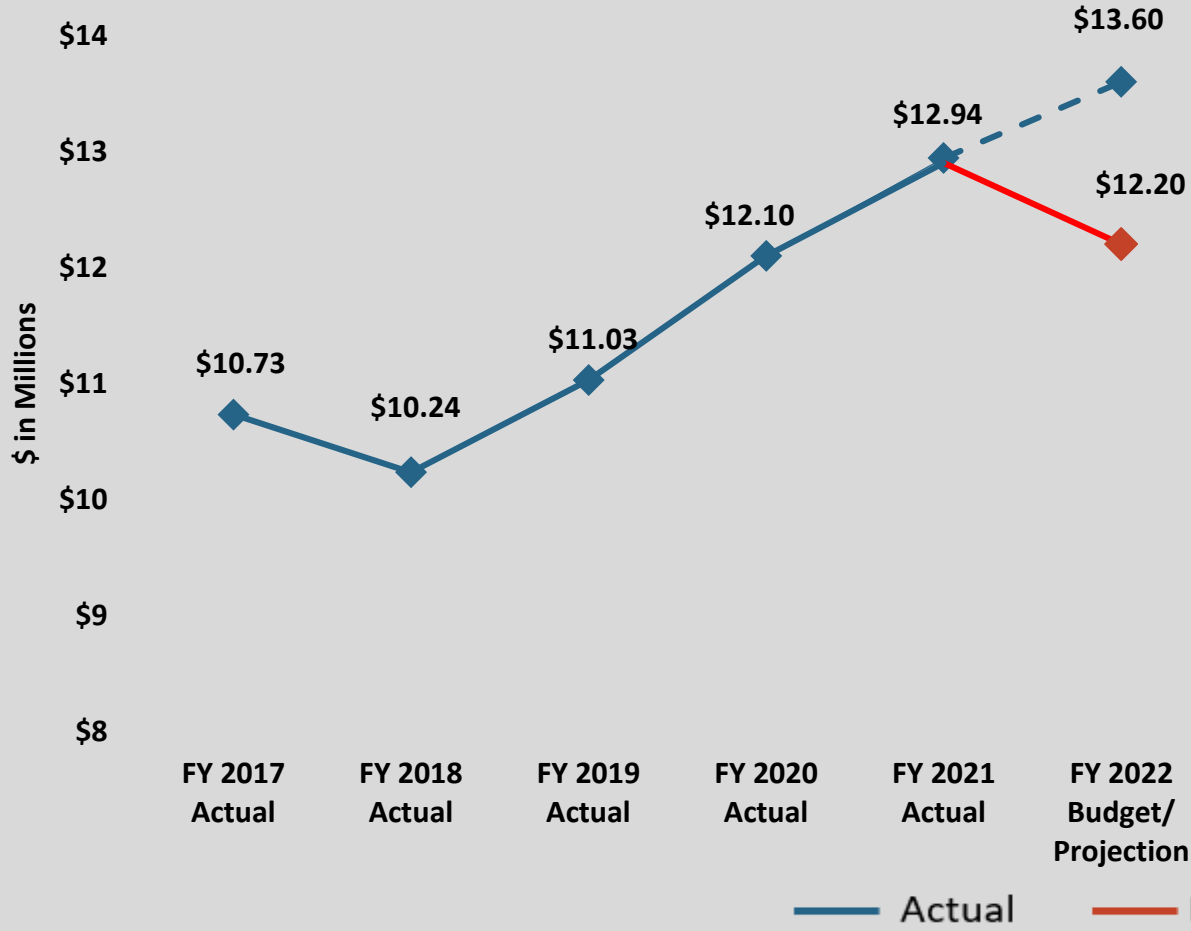
Personal Property Revenue FY 2017 to FY 2022



— Actual — Budget - - - Projection

FY 2022 Revenue Trends

Sales Tax Revenue FY 2017 to FY 2022



BPOL Revenue FY 2017 to FY 2022

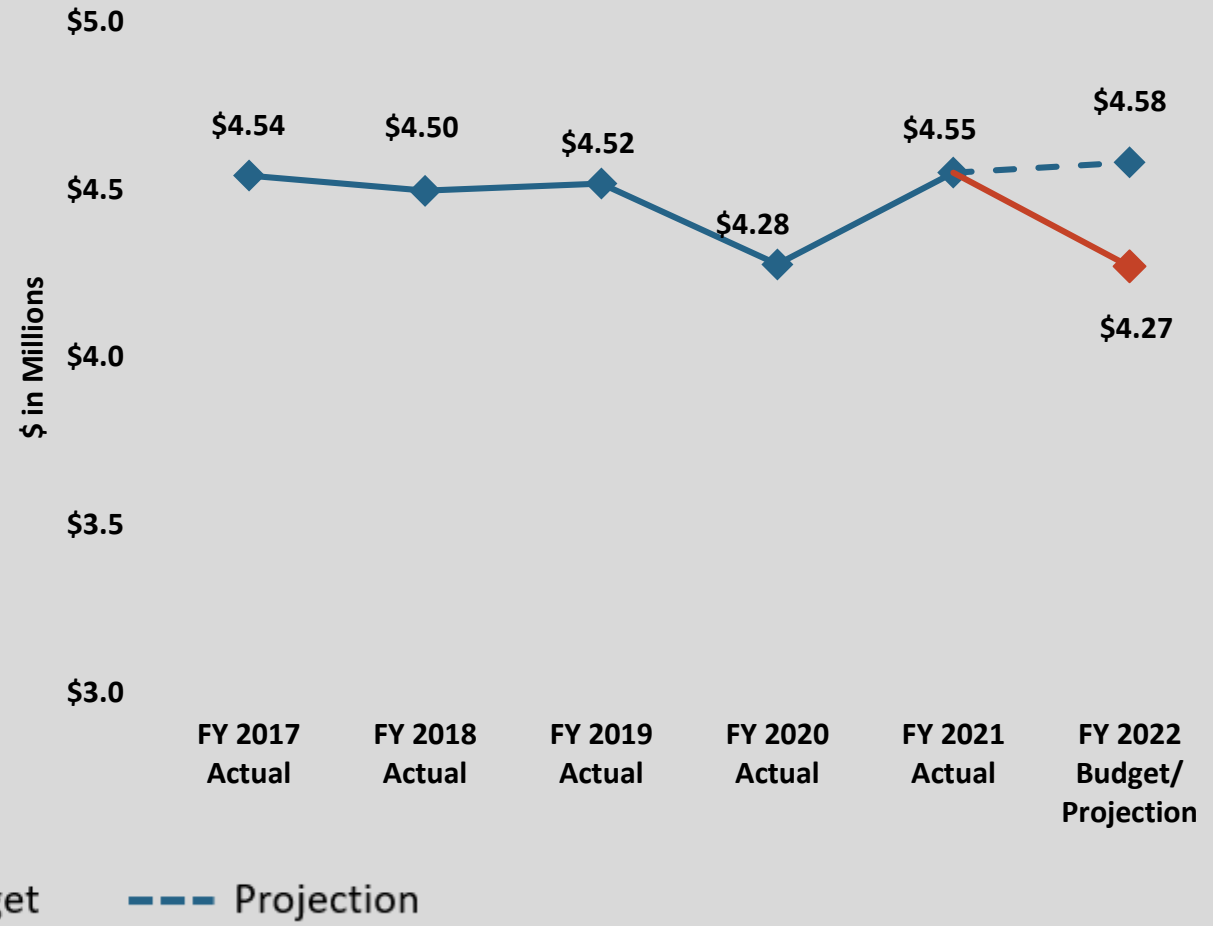


FY 2022 Revenue Trends

Hotel/Motel Revenue FY 2017 to FY 2022



Meals Tax Revenue FY 2017 to FY 2022



FY 2022 Revenue Summary

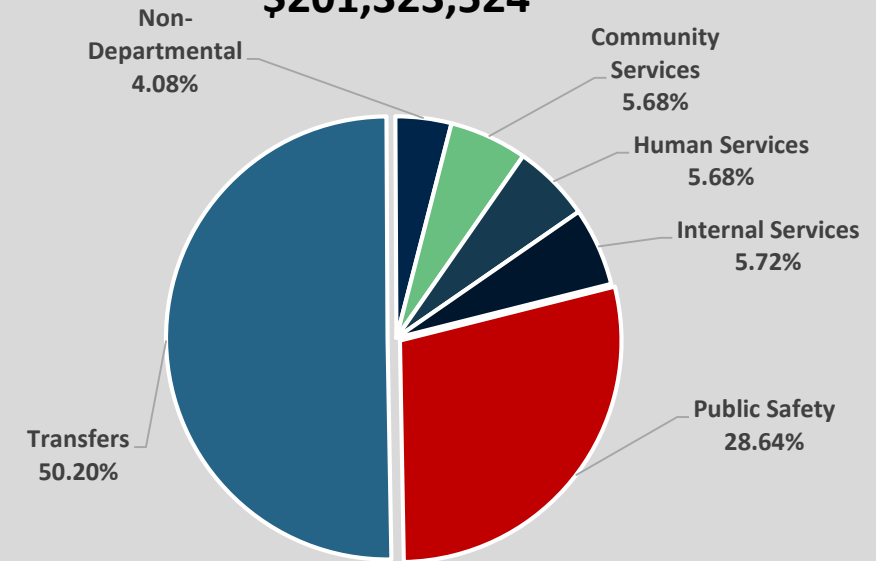
- General Government overall revenues are trending above budget
- Staff continue to monitor trends in:
 - Personal Property Tax
 - Sales Tax
 - Business License (BPOL)
 - Hotel & Motel Tax
 - Meals Tax
- Projections are based on trends seen to date and may fluctuate as more data becomes available

FY 2022 Mid-Year Expenditure Update

FY 2022 General Government Expenditures

Functional Team	FY 2022 Revised Budget	FY 2022 YTD Actual + Encumbrances*	FY 2022 Remaining Balance	% of Budget Spent
Community Services	\$11,440,557	\$5,374,984	\$6,065,573	46.98%
Human Services	11,425,648	5,508,993	\$5,916,655	48.22%
Internal Services	11,511,379	5,747,627	\$5,763,752	49.93%
Public Safety	57,660,196	27,878,183	\$29,782,013	48.35%
<i>Functional Team Subtotal</i>	<i>92,037,780</i>	<i>44,509,787</i>	<i>\$47,527,993</i>	<i>48.36%</i>
Non-Departmental	8,217,816	5,403,405	\$2,814,411	65.75%
Transfers	101,067,928	51,995,301	\$49,072,627	51.45%
Total General Government	\$201,323,524	\$101,908,493	\$99,415,031	50.62%

FY 2022 Adopted General Government Expenditure Budget \$201,323,524



*Note: Actuals are through December 31, 2021

Mid-Year Actual Expenditure – General Government

Category	FY 2022 Revised Budget	FY 2022 Actual + Encumbrances*	FY 2022 Remaining Balance	% of Budget Spent
Personnel	\$70,163,735	\$34,558,822	\$35,604,913	49.25%
Non-Personnel/Encumbrances	\$35,632,958	\$18,372,106	\$17,260,852	51.56%
Transfers & Other	\$95,526,831	\$48,977,565	\$46,549,266	51.27%
Total	\$201,323,524	\$101,908,493	\$99,415,031	50.62%

- Transfers anticipated to expend entire budget

*Note: Actuals are through December 31, 2021

FY 2022 Expenditure Summary

- Expenditures appear to be on pace with budget
- Staff continue to monitor trends in:
 - Public Safety Overtime
 - Regional services and programs
 - Maintenance of vehicles
 - Fuel Costs
 - Tax Relief for the Elderly & Disabled Veterans
- Personnel expenditures trending on target with budget

FY 2022 Mid-Year General Government Summary

FY 2022 General Government Summary

- Overall revenues are trending above budget
 - Difficult to project largest revenue sources due to collection dates
 - As of 1st Half, only 40.51% of revenue budget collected
- Overall expenditures appear to be on pace with budget
 - As of 1st Half, 50.62% of budget expended

FY 2022 Revenue Considerations

- Vehicle License Fee (VLF)
 - Section 46.2-752(A) of the Code of Virginia authorizes localities to charge license fees on vehicles, trailers, semitrailers, motorcycles, boats, etc...
 - Roanoke County could temporarily change the County Code to eliminate this fee for one year
 - Roanoke County citizens who reside within the Town of Vinton pay the VLF to the Town, not to Roanoke County
 - To extend this benefit to all owners of personal property in Roanoke County would require coordination with the Town of Vinton to replace lost revenue, budgeted at \$179,576 in FY 2022
 - FY 2022 Roanoke County VLF Budget is \$2.4 million

FY 2023 Anticipated Budget Needs

Anticipated FY 2023 Operating Budget Needs

- Personnel:
 - Compensation commitments for Public Safety step plans and Decision Band Method adjustments for all other employees
 - Potential increase to VRS, Health and Dental rates
- Operating:
 - Increases for items impacted by inflation including fuel & fleet repair
 - Increased technology costs including SAAS (Software as a Service)
- Capital and Other:
 - Fleet & Equipment replacement needs
 - Address increasing CSA program costs

Next Steps

Next Steps

- Revenue Team will finalize FY 2022 - 2023 revenue projections at beginning of February
- Preliminary FY 2022 - 2023 revenue projections will be presented to the Board at February 8, 2022 work session
- County Administrator's Proposed FY 2022 - 2023 Budget presentation scheduled for March 8, 2022

Questions and Comments